



# WHEN YOU'RE THE BEST HOTEL SALES TRAINING PROGRAM **PEOPLE TALK**



"It is a great implementation, and I definitely think it would help as I have begun to implement some of the notes I got from the site in regards to how to better qualify the business. Overall, a great idea."

Yewande Museo,  
Sales Manager,  
Hyatt Place Tampa Busch Gardens




"I just want to say Thank you. You make learning fun, and you create excitement on what new training is happening and accessible and appreciate that. Excitement is contagious, and I love the support you provide in making sure all sales people stay on top of their skills. So, thank you for all the hard work, it shows!"

Carolyn Williams,  
Director of Sales,  
Tower Hotel Oklahoma City




"I love this tool. I can already tell it's helping my sales manager and myself with the sales process."

Kelley Kline,  
Director of Sales,  
Homewood Suites by Hilton Savannah



"I truly like what you are doing with Sales Boost training. I believe it is always good to learn new and creative ways to improve in your sales techniques and skills."

Troy St. Junior,  
Sales Manager,  
Sheraton McKinney



"The feedback on Salesboost from my Sales Managers has been fantastic! They feel the training is current, relevant and valuable. They appreciate the ability to practice and rehearse sales scenarios. It reduces the pressure that comes from the shop call process. I feel this training will only help the Sales Managers become more confident communicating with a client and at the same time help them hone their craft."

Jennifer Caldwell,  
Director of Sales,  
Dallas/Addison Marriott Quorum  
by the Galleria

"I loved it! I am planning on doing one course per day at least. It is an amazing tool. The scenarios are helpful and allow me to listen to the way I sound and encourages me to speak slower and articulate."

Totally Relevant! It helps me and provides insight into how I can do my job better. I also like that I am exposed to different training other than my daily responsibility to prepare me for the future."

Armando Quintero,  
Sales & Marketing Director,  
Fairfield Inn & Suites, Towne Place Suites,  
By Marriott in El Centro, CA

"I like the site so far. It seems very easy to navigate, and I like that it's interactive- being able to call and go through a script is really cool!"

Lindsey Fifer,  
Dual Sales Manager,  
Courtyard and Towne Place  
Suites by Marriott in Westlake

"Finished my training yesterday. Great content and I really enjoyed the flow, the variety of learning styles the information was presented in and the fun and engaging branding."

Ann Cook,  
Director of Sales,  
Doubletree by Hilton Bend

"Everything I have tried is easy to navigate – adding employees, assigning training. Simple! The module was very easy for me as well."

Dawn Fischer-Patterson,  
Director of Sales,  
Sheraton McKinney

"This is so on point and is what is "Boosting" us ahead of the competition in Roanoke! Thank you!"

Joy Barlow,  
Director of Sales,  
Cambria Hotel & Suites Roanoke, VA

"Salesboost utilizes feedback in a unique and personal way without old school role playing. A great learning tool, no matter your skill level. Innovative tool that provides feedback for improved performance using voice recognition technology. Very cool."

Aimee Ogden,  
Corporate Sales Manager,  
Sheraton McKinney